



MIDEAST DATA SYSTEMS- OMAN
شركة الشرق الاوسط لانظمة المعلومات - عمان



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Midis Group Overview

The name MDS has stood for a distinguished group of information and communications technology companies, known for their advanced offering of software and hardware products, services, distribution, system integration and site solutions. It has now evolved into Midis Group with over 150 companies and 3000+ employees.

Midis Group is headquartered in Paris and operates in the Middle East, Africa, Central Europe, East Europe, Central Asia and Canada. The Group was established in Lebanon in 1967 and has since become one of the top players in the market of Information and Telecommunication Technology. The enormous growth of Midis Group is mainly attributable to managements' commitment to providing consistently professional services and support regardless of the size of the project. The company's attention to detail has been the fundamental philosophy of Midis Group and the main contributing factor in achieving the size and reputation which Midis Group now enjoys. It is the key element that has allowed the group to span its operation from Canada to Kazakhstan, with specific emphasis on the Middle East market.

Midis Group has been able to achieve annual revenues of around 3.1 Billion U.S. Dollars (YTD 2015) by overseeing a wide range of business portfolios devoted to empowering and servicing Midis Group clients.

As a high integrity partner, we build our business around:

Entrepreneurship,

because it maintains flexibility, competitiveness, and initiative.

Honesty,

because trust and mutual benefit make the strongest business partnerships.

Expertise,

because the knowledge sector in our regions requires skill and experience.

Long term success,

because the strongest vendors and customers endure .

Branches and Territories

The company's strategy and pioneering spirit have inspired it through its affiliates to develop the full potential of the regions' emerging markets. Across borders and languages, Midis Group affiliates operate as partners in focused profit centers. Backed by the financial strength of the group, they strive for the best in market effectiveness and customer satisfaction.



Business Sectors

Since its inception, the Midis Group has enjoyed steady growth through disciplined initiatives into emerging markets. Its early progress came from strategic investments in the Middle East, Eastern Europe and Africa. For technology leaders interested in these destinations, the Midis Group- based on its track record, expertise & resources- can be an ideal partner.

Foundation for the Future

Through a full range of market strategies and experience, the Midis Group can be the entry vehicle for most IT suppliers into emerging markets. We have built enduring strategic partnerships in the region for over 40 years.

Innovation

The Midis Group has evolved into an emerging market leader through innovation. On behalf of our IT partners and vendors, we serve customers with an irrepressible entrepreneurial spirit blended with unparalleled experience. We are inspired daily by bringing new solutions to our customers in those promising markets.

Midis Group Major Partners

Midis Group partners are all leading brands within their fields.






Mideast Data Systems Oman Overview

Mideast Data Systems Oman (MDS Oman) was established in 1994 to become one of over 117 subsidiaries of Midis Group covering Europe, the Middle East and Africa. With a professional staff of 200 + specialists, MDS Oman covers its market needs within various business fields including:

- Data Center Infrastructure and mobile Data Center Solutions
- Diesel Generator
- Medium Voltage
- Distribution transformers
- Power Generation and Solar Solutions
- Industrial and explosion proof UPS and DC Systems
- Shelters and Telecommunication equipment
- Ground Power Units, Diesel Rotary UPSs
- Rental Business
- Oil & Gas Services
- Structured Cabling
- CCTV & Access Control
- BMS Solutions



MDS Oman operates nationwide and provides its client base with sales and service support backed by some of the most qualified and experienced systems professionals in the business. In order to accomplish this, MDS Oman employs world-class engineers and high skilled Technicians, supports them in their development in order for them to succeed and contribute their utmost in professional and ethical service. This vision is the cornerstone of our success and continues to guide our growth today. It is this vision that has established MDS Oman as a leader in the Data Center and Power Business in the Sultanate.

Head Office

The Head Office is located at the Knowledge Oasis in Muscat, Oman's premier technology park, among the Sultanate's leading technology institutions. The staff at the head office is mostly comprised of senior management, Electromechanical and Electronic's engineers, projects construction managers and administrative staff.

Fields of Activity

Serving Enterprises and SMBs alike At MDS, we continually explore how technology services can create new and better ways for people to live and work.. Every day, we partner with our clients to transform their current infrastructures environments into business assets.

MDS recognizes that CIOs are now business managers who specialize in technology. We work hard to help create more manageable environments that cost less to operate and deliver more value to the business.

MDS solutions leverage our broad partners' portfolio—from site preparation to networking and security to help companies drive growth, lower business risk, and cut costs.

Driving Technology Transformation

With the volume of data today increasing faster than our ability to capture and use it, the industry is rapidly shifting to a model where everything can be delivered as a service. People want instantaneous access to content and information that they care about. Meeting this worldwide demand for information and rich digital content requires dynamic and compelling services. The fundamental building blocks of this model will be smarter, more intelligent networks; next-generation data centers; and perhaps most importantly, software that binds all the disparate elements together. MDS focuses on technology areas we believe have the power to propel the industry forward and improve the way our customers live and work.

- The first is helping enterprise customers transform their IT environments into highly automated, virtualized data centers to dramatically reduce maintenance and operational costs while increasing agility, computing power, and data capacity.

- The second is advancing infrastructure, networks, and devices to create more personalized, seamless computing experiences so people can easily access and share the content and services that matter most to them across any device, from any location, at any time.



Site Preparation/Electro-Mechanical

Complete site preparation for Data Centers (Computer room + adjacent utilities), telecommunications, command & control centers, Power generation, etc...,

The above may include the following:

- Electrical work
- Mechanical work
- Uninterruptible Power Supply systems (UPS)
- Precision air conditioning
- Raised floor, false ceiling
- Partitioning
- Stabilizers and power conditioners
- Diesel Generators from 10 KVA to 20 MVA
- Complete design and implementation of civil & building construction
- Complete Security System including but not limited to Access Control System, CCTV, Fire Alarm, Extinguishing Systems (both Inert Gaz and Water Sprinkler), Fencing, Burglar, etc.....
- Frequency converters (both rotary & static) from 50Hz to 400Hz, 60Hz to 400Hz and from 50Hz to 60Hz and vice versa. Such converters are needed for aircraft, radar, tanks and military applications where 400Hz is the only frequency which applies.
- Leviton, Corning, Systemax, Structured Cabling (Fiber Optic, STP and UTP)

Our consultants and engineers are diverse in their backgrounds and distinctive in their performance and accomplishments. We are proud that the industry recognizes our talent pool as exceptional and that our Company enjoys broad appeal as a place for talented people to grow.

We seek individuals possessing outstanding character, a sharp analytical mind, and the ability to work effectively with people at all levels in any organization. This enables MDS to offer complete turnkey solutions carrying single points of responsibility through:

- Strategic planning
- Procurement
- Installation and implementation
- Full service and maintenance including troubleshooting and repairs
- Systems design and consultancy
- Project Management

Mideast Data Systems - Oman

Implementation
Department

Data Center
& Power
Department

Administration
& Logistics
Department

Telecom
Department

Application
Engineering
Department

Rental
Department



Clients Portfolio

Target Markets

MDS is proud to include highly prestigious establishments on its record of satisfied customers. These customers represent the vital pillars of our structure in the current market. For this reason, MDS strives to offer them the finest products and services available for any requirements within our scope. Testimony to our success in achieving this is the fact that our customers recommend us to prospective clients.

Guided by the corporate objective, and strengthened by the support of world leaders in our fields, the product and service offering of MDS enables the establishment to address different segments of the market in the Sultanate including:

- Government Agencies and Institutions
- Telecommunications
- Education
- Industrial Sector
- Hospitality Sector
- Electrical and Power Companies
- Military Field
- Oil and Gas Sector
- Airports
- Insurance Sector
- Banking Sector

Banking
Government

Insurance Hospitality

Oil & Gas Government

Banking Private Education

Insurance

Government Telecom

Hospitality

Telecom Government

Oil & Gas

Client List

Our customer portfolio is evidence of our well-structured and prominent market presence. The list below is an extract from our customer base and represents some of our recent clients.

Government Sector

- Government of Oman
- Ministry of Defense
- Ministry of Information
- Ministry of Finance
- Ministry of Civil Services
- Muscat Municipality
- Ministry of Tourism
- Ministry of Education
- Ministry of Social Affairs
- Ministry of Higher Education
- Information Technology Authority
- National Records & Archives Authority
- Supreme Court
- State Audit
- Ministry of Justice
- Royal Oman Police
- State Council
- National Museum
- Royal Hospital
- Pension Trust Fund

- ORPIC
- Oman PolyPropylene
- OOCEP
- Oman Gas Company
- Octal Petrochemical

- PDO
- Salalah Methanol
- Oman Oil
- Oman LNG

Oil & Gas Sector

Banking Sector

- Central Bank of Oman
- National Bank of Abu Dhabi
- Qatar National Bank
- Muscat Security Markets
- HSBC
- Bank Sohar
- Bank Muscat

- Rural Areas Electricity Company S.A.O.C
- Mazoon Electricity Company S.A.O.C
- Majan Electricity Company S.A.O.C
- Dhofar Power Company S.A.O.C

Power Sector

- OOREDOO formerly Nawras Telecom
- Nokia Siemens Network
- Omantel
- Al Thabat
- Friendly Mobile
- Motorola
- Ericsson
- Huwawei

Telecom Sector

Education Sector

- Muscat Technical College
- Dhofar University
- College of Business Administration
- French School
- Sultan Qaboos University
- Salalah Technical College
- Nizwa Technical College
- College of Administrative Science
- Ibra Technical College
- Musanaa Technical College
- Sohar University
- MECIT
- Sohar College of Applied Science
- Al Sharqiya University

- Al Bustan Palace Hotel
- Intercontinental
- Crown Plaza

Hospitality Sector

Private Sector

- Sohar Aluminium
- S. I. T. A.
- Civil Aviation
- Muriya Tourism
- Galfar
- OmanAir
- Oman National Electric
- PromoOman
- Al Adrak construction company
- Sultan Qaboos University Hospital
- Sarooj Construction Company
- Oman Waste Water Company (HAYA)
- Sohar Industrial Port

MDS Oman Partners

MDS Oman has experienced rapid growth. Additionally, MDS has built strategic partnerships and alliances with various organizations and manufacturers to support its objective of becoming the number one supplier of Data Center infrastructure solutions and Electrical Power throughout the Sultanate. To achieve and maintain its various partnerships, MDS ensures having trained and certified professionals (sales, pre-sales and technical) in all fields and verticals covered by our network of partners.

MDS Oman Main Partners:



Emerson Liebert/Chloride

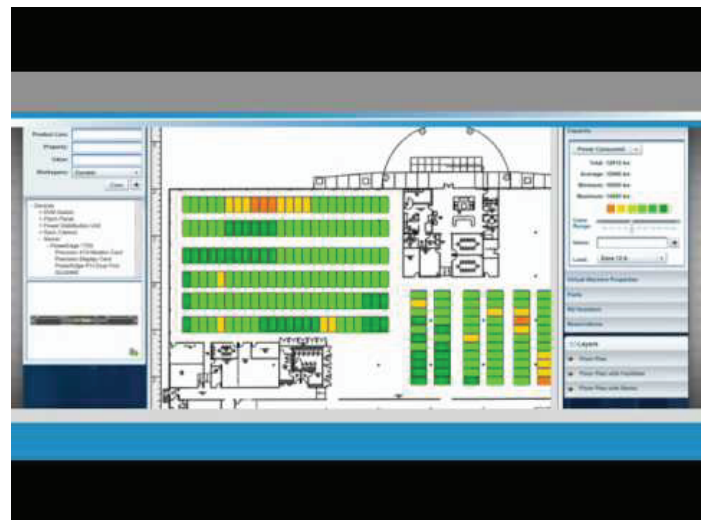
(UPS, A/C & Racks and PDUs, DCIM, DC Systems)

Emerson Liebert is the number 1 worldwide manufacturer of uninterruptible power supply (UPS) systems, ranging from 350 VA to 16 MVA as well as precision air conditioning systems that provide efficient control of temperature, humidity and airflow. Emerson Liebert is also the leading provider of monitoring and access control systems as well as Knürr AG - Data Center Rack Systems and Enclosure Systems that simplify equipment installation; improve cable management and increase visibility and control of equipment inside the rack to protect sensitive electronics in almost any environment.



Uninterruptible power Supply

Thermal Management



Containment, Racks and PDUs

DCIM



Integrated Solutions

Integrated Solutions



Industrial DC systems & explosion proof UPS

Yuasa Battery

Yuasa Battery Company was born of a mixture of Western technology and Eastern work, Western quality concepts with Asian cost effectiveness. The company's products cover a full range of 2, 4, 6 and 12 Volt VRLA Batteries in Absorbed Glass Mat (AGM) and Gelled Electrolyte. The manufacturing facility thrives in an atmosphere of continuous improvement and reinvention as well as continuous evaluation of designs and specifications through analysis and testing in order to optimize the performance and cost effectiveness of Haze Battery products.



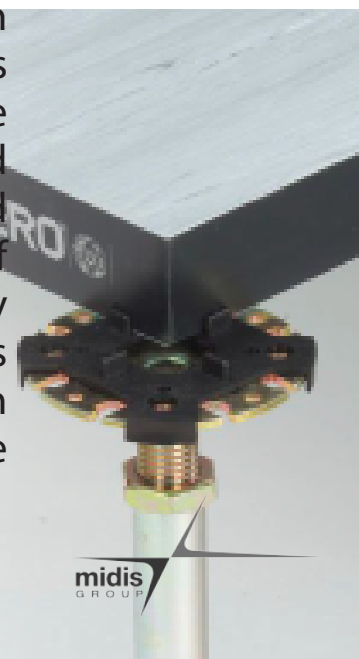
ALCAD



ALCAD is the global leader in NiCd stored energy solutions for industrial applications. ALCAD has an extensive line of motive power, reserve power, aerospace/defense and specialty batteries with a full range of integrated services and systems. With sales and service locations throughout the world, and over 100 years of battery experience, ALCAD is the Power/Full Solution for stored DC power products.

MERO

MERO-SCHMIDLIN is a German company based in England that provides construction solutions in the specialist steel and glass roof, atrium and facade market, aluminum curtain walling market and the raised access floor market. MERO has both the local knowledge and expertise to provide innovative solutions to complex structures as well as the full backing and expertise of the international organization in Germany and Switzerland. As pioneers of the space frame structure and of pre-fabricated, unitized curtain walling, the group is constantly evolving and developing leading edge structural solutions that push forward the possibilities of building design through both modular system and fully bespoke and innovative structural solutions.



SDMO

SDMO (France) is one of the world's leading manufacturers of generating sets since 1969 in its output range, from portable generators to power plants producing several megawatts. Striving for continual product improvement and innovation, advanced design techniques using CAD systems enable SDMO teams of qualified mechanical, electrical and electronic engineers to produce both the simple and the most complex equipment whilst ensuring the highest standard of quality.

TTK

TTK manufactures and sells Digital Liquid Leak Detection Systems, based on a range of Digital Sensing Cables, units and accessories. The presence of a liquid on a sensing cable registers as a leak and produces an alarm at the digital unit. Any detection of a liquid in the protected area will be located quickly within a meter, with the name of the area concerned showing on the digital central unit. The quality of the sensing cable manufactured allows effective protection against liquid leaks in computer rooms, switch rooms and laboratories.

Hitzinger

With over 70 years' experience in tailored power supplies, Hitzinger are a leading provider of alternators, gensets, converters, UPS systems and aircraft ground power supplies.

Thanks to the absolute commitment to quality, efficiency and reliability, Hitzinger as a single-source vendor, have been continually redefining the state of the art for decades.

Competence and experience:

- International special-purpose machinery construction and system construction
- Electrical engineering, power electronics
- Safety systems (controllers for multiple UPS systems)
- Rotary electric machines (converters, alternators, energy accumulators)
- System planning (initial information, submission and implementation planning of complete systems)



Telecom Equipment Shelters

MDS-Oman is proud of its world-class range of telecom shelters especially designed for any telecom applications. We provide undisputed VALUE, QUALITY and SERVICE SUPPORT; features that have made us a recognized leader in the manufacturing and installation of shelters in the region. We have already delivered more than 500 shelters in different sites in Oman and to international firms such as Motorola, Siemens, and Ericsson.

Our shelters are equipped with:

- Electrical distribution systems
- Fire alarm and fire protection systems
- Specialized air-conditioning systems
- Power generators
- Lighting
- Cable Openings
- Earth bus bars

External Power Supply

- Range from 11kv to 33kv overhead lines
- Installation of transformers



Maintenance & Rental Services

The Maintenance & Rental department activities as below.

Annual Maintenance Contracts:

We have more than 58 AMC with different organization and sectors. We provide you the remedial maintenance with Spare parts availability round the clock. Our response time to send the engineer on site will be within 2 hours, maximum, from the time of call out.

Rental Business:

MDS- OMAN is the leader in the rental business. We provide effective rental power solutions and service support that match customers' requirements. We have more than 450 units running 24/7 across the sultanate.

OIL & GAS Services:

MDS- OMAN has a complete crew comprises of HSE certified and trained technicians, electrical and mechanical engineers, to maintain and repair the diesel generators and pumps and labors for water hoses laying down at the oil fields 24hours/7 days per week along with their full tools for repairs and transportation.

Power Generation, Transmission & Distribution

Power and Water Generation Plant Development.

- Analysis and design of Power system for industries.
- Electricity Distribution EPC for electricity distribution networks.
- Power solution EPC for Oil and Gas upstream and downstream facilities.
- Diesel Generation Power Station EPC.
- Supply of Mobile Generators and Mobile Substations.
- Protection study and Design for Transmission Substations.
- Hybrid Power solutions, utilizing the renewable energy thus reducing the dependency on costly fossil fuels.



Quality Management & HSE

HSE FOCUS

MDS seeks to develop maintain a Safe, Efficient & Economical Operations and Supply in Sultanate of Oman.

MDS will make all reasonable efforts to manage Health, Safety & Environment in order to minimize the risk to its employees and public alike. MDS will commit to the following objectives to successfully manage its business:

- Complying with the applicable HSE legislations of Sultanate of Oman while conducting all its business.
- Our goal is to achieve ZERO accidents in all our operations by pursuing the goal of no work related injuries and ill health to people and provide at most satisfaction to employees and customers.
- Minimizing impact on Environment through reduction of pollution and minimize Health & Safety risks by designing our facilities and conducting our operations in a safe and environmentally responsible manner and ensures Conservation of resources.
- Promoting a culture in which all employees share HSE Commitments at work and home and promote awareness and involvement amongst our employees on the HSE aspects to enable them carryout their responsibilities in a safe and environmentally responsible manner through participation, training, team building, motivation and communication and assuring competence.
- MDS should comply to manage HSE in line with this policy and HSE management system, Safety rules and procedures and applicable legal requirements.

- Empowering all its employees to start work only when conditions are safe and stop work when conditions are unsafe and encourage employees to report any unsafe situations and events and assist in resolving any health and safety related issues.
- Up-keeping and continually improving the effectiveness and performance by individually and collectively developing and implementing of HSE Management System to comply with OHSAS 18001:2007, ISO 14001:2004 and ISO 9001 requirements.
- Ensure to protect public through communication and by implementing HSE Management System.
- Providing all necessary resources to facilitate the implementation of this policy and publically demonstrate continuous improvement of HSE performance and demonstrate corporate social responsibility in all MDS operations.

QUALITY FOCUS

- MDS is a customer focused organization dedicated to the continual improvement of products and services provided to our valued customers.
- MDS Management and staff are aware of the vital role of quality in building the organization success; achievement of Quality Objectives is the role of each and every personnel in the organization.
- MDS is totally committed to achieve and maintain a high quality standard of products and services, by executing its projects in strict accordance with both the organization's Quality Management System, and customers contractual requirements while continuously striving to excel by exceeding clients expectations.
- Up-keeping and continually improving the effectiveness and performance by individually and collectively developing and implementing of Quality Management System to comply with OHSAS 18001:2007, ISO 14001:2004 and ISO 9001 requirements.
- Our ultimate aim is to deliver an excellent service from the first time, every time.



